

ALBERT K. SIMMONS

**TRUSTED SETTLEMENT SERVICES, LLC.
PRESIDENT AND CEO**

The company's motto, "Your title means everything to us," is a clear reflection of our vision.

Albert Simmons has had the honor of working with some of the country's most talented real estate entrepreneurs, banks, attorneys, private equity firms and healthcare systems to turn their visions into reality.

At Trusted Settlement Services, a commercial real estate title insurance company serving PA and NJ, clients get more than clear title and perfect closings—they get a partner who will help grow their company.

Al fell into the title business in a roundabout way. In 2013, he was ready for the next chapter of his career, after 20 years of commuting to New York in the technology outsourcing industry. His brother-in-law, Bart Blatstein, reached out and said, "I have the perfect business for you." Bart explained the nature of the title insurance business. As a fee-controlled industry, it's based on relationships more than anything else. Bart, knowing that relationships are Al's strong suit, knew it would be a good fit. Bart introduced him to the title insurance world and before long Trusted Settlement Services had real traction.

What sets Al apart from others is his credibility and likability. His clients are now amongst his closest friends. It's exciting to be around him and everyone can feel that. He has a passion for all aspects of life.

Al came up with the company name Trusted because he knows the importance of his role in real estate transactions and what the word "trusted" represents. With Bart's guidance and support, Al has created an organization that delivers on each and every real estate transaction seamlessly. Al treats each transaction as if it were his own. He respects the fact that people have a choice and does everything he can to ensure that they choose him.

The father of four and grandfather of one serves on the real estate board for Big Brothers Big Sisters and is a member of the Jewish Federation of Philadelphia's real estate arm JFRE. Married to one of Philadelphia's top breast surgeons, Al actively supports Unite For Her and Living Beyond Breast Cancer. Al is a graduate of Drake University.

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